



The Reasons to Choose Us:

- Confidentiality
- Knowledgeable professionals with extensive transactional experience
- Pre-qualified Buyers and Sellers
- Maximum exposure utilizing our National network and Marketing system
- Business Valuations using one to the largest business valuation firm in the USA
- Professional Negotiations
- Targeted Business Searches
- Total Support throughout the process
- Result Oriented Fees payable and due only if and when you accept an offer from a Buyer



We can show you the way...

The Oxford Capital Group, Inc.

345 State Route 17 South
Upper Saddle River, NJ 07458-2327

Phone: (201) 483-2380

eFax: (801) 838-5882

www.theoxfordcapitalgroup.com

mail@theoxfordcapitalgroup.com

An affiliate of Barbieri Realty, Inc.

**A Professional
Service to Help You
Buy or Sell a
Business**



The Oxford Capital Group, Inc.

Helping Main Street Businesses Succeed



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The Oxford Capital Group, Inc is northern New Jersey's premier business brokerage firm specializing in the **Sale of Small and Medium size Businesses**. As a business asset transfer firm we specialize in privately held mid-range companies with revenues from \$1 million to more than \$25 million dollars.

Our resources are **nationwide** through our multi-state offices.

We also provide professional acquisition, merger and valuations for **Sellers** and **Buyers** of privately held businesses and capital market solutions to service debt and equity financing needs.

Our principals have significant experience across a broad range of industries and different types of transactions. We are very aware of the need to maintain **absolute confidentiality** and pledge to maintain it the highest possible standards.

Our Services:

Sellers:

- Free initial consultation and recommendations
- Professional preparation of a Business Profile and Confidential Memorandum tailored for your Business
- Provide a Board Certified Valuation
- Confidential identification and qualification of likely Buyers
- Presentation of your Business to only qualified Buyers
- Representation during negotiations

Buyers:

- Free Buyer Education
- Free Profile of your preferences and capabilities
- Identification of possible Sellers
- Assistance with purchase financing
- Presentation and negotiation of purchase offer to Seller



The Oxford Capital Group, Inc. can provide commercial real estate products and services through our affiliation with Barbieri Realty, Inc.

We Can:

- See what your property is worth – **Property Assessments**
- Use your property to re-capitalize your Business– **Secure additional Capital**
- Identify properties for purchase to expand your business
- Lease your unused space to generate additional cash flow
- Provide an estimate of **Fair Market Value** of your real estate

As an agent for the **Seller**, we can handle the **entire transaction** and help you structure a deal that *maximizes* your return and *minimizes* your tax consequences since we are not focused on just selling your Business or just selling your Real Estate.

The Oxford Capital Group,

If you are looking for someone to help you navigate through the business transfer process, please contact us today. We specialize in representing **SELLERS** as well as performing targeted searches for **BUYERS** and buying groups.

There is NO FEE for our initial consultation.

Please contact us today for additional information.



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